Social Styles Test

Instructions						
Rate each statement according to how well it describes your behavior in social interactions. Use a scale of 1 (Rarely) to 5 (Always).						
		Statements				
Statements						
1. I am typically reserved and prefer to observe rather than lead conversations.						
\circ	\circ	\circ	\circ	\circ		
1. Rarely	2.	3.	4.	5. Always		
2. I enjoy being at the center of attention and use expressive gestures.						
\bigcirc		\bigcirc				
1. Rarely	2.	3.	4.	5. Always		
3. When discussing, I rely on data and logical reasoning.						
\bigcirc	\circ	\bigcirc	\bigcirc	\circ		
1. Rarely	2.	3.	4.	5. Always		
4. Building relationships is more important to me than just achieving tasks.						
\circ	\circ	\circ	\circ	\circ		
1. Rarely	2.	3.	4.	5. Always		
5. I am quick to make decisions and drive results.						
\circ	\circ	\circ	\circ	\circ		

3.

4.

5.

Always

2.

1.

Rarely

6. I often express empathy and consider others' feelings in discussions.							
\bigcirc		\bigcirc	\circ				
1.	2.	3.	4.	5.			
Rarely				Always			
7. My communication style is factual, and I tend to be less emotionally expressive.							
\bigcirc	\bigcirc	\circ	\bigcirc	\bigcirc			
1. Rarely	2.	3.	4.	5. Always			
8. I am known for my enthusiastic and animated conversational style.							
\circ	\bigcirc	\circ	\circ	\circ			
1. Rarely	2.	3.	4.	5. Always			
Scoring Guide							
 For statements 1 and 3, add points for analytical style. For statements 2 and 8, add points for expressive style. For statements 4 and 6, add points for amiable style. For statements 5 and 7, add points for driving style. 							
Total Scores							
 Analytical: Add the total points from statements 1 and 3. Expressive: Add the total points from statements 2 and 8. Amiable: Add the total points from statements 4 and 6. Driving: Add the total points from statements 5 and 7. 							
Results							